



# Creating Clients: Tracking Sheet

Week of \_\_\_\_\_

If you track these four metrics, over time you will build a thriving coaching practice. Use this worksheet to help you record your activities. What gets measured gets done.

**Connect:** How many people did you connect with this week? (Write out their names).

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**Invite:** How many people did you invite to a powerful coaching conversation with you this week? (Write out their names).

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**Create (Your Magic):** How many people did you give a powerful experience of your coaching? (Write out their names).

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**Propose:** How much money did you propose for coaching engagements this week? (Write out the number in dollars).

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